Annual Stakeholder Meeting

March 20, 2019 | 6-8pm Richmond Main Street Initiative

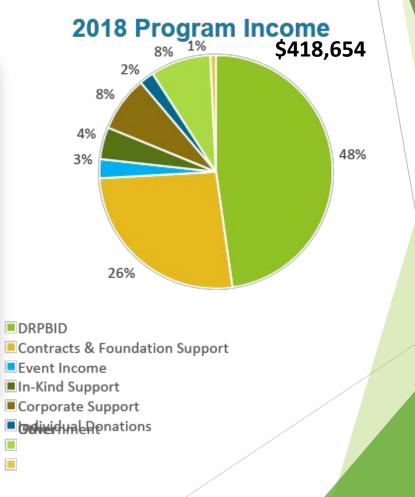
Ellen Gailing

About Us

Our Mission To revitalize Historic Downtown Richmond

Our Main Street Approach





About Us



RICHMOND MAIN STREET INITIATIVE Revitalizing Historic Downtown Richmond

> www.richmondmainstreet.org (510) 236-4049

2018

Our Staff

Amanda Elliott, Executive Director Alicia Gallo, Outreach Coordinator Florene Wiley, Admin/Finance Coordinator

Our Board of Directors

Xavier Abrams, Chair Billy Ward, Vice Chair Charlene Smith, Secretary Tami Steelman Gonzales, Treasurer Cynthia Haden Grayling Harris Michael K. Martin Robert Rogers Virgil Weekes Yvette Williams Barr Zachary Mallett

Community

2018

Building & strengthening relationship with all Downtown stakeholders



Volunteers

246 Individuals **1047** Hours of service

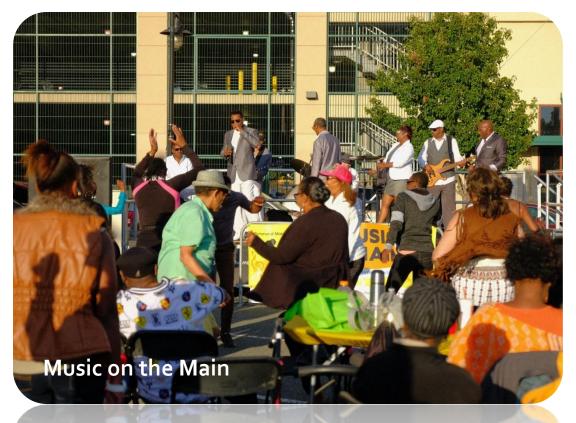
Collaboration & Partnerships

City of Richmond, Healthy Richmond Economic Revitalization Action Team, BART, Fresh Approach, UC Berkeley, Contra Costa SBDC, East Bay Center for the Performing Arts, WCCUSD, Rich City Rides, Renaissance Richmond, Richmond Chamber of Commerce, Kaiser Permanente, Richmond Comprehensive Economic Development Plan Project, and many more.

Promotions

2018

Marketing Downtown Richmond through events arts, entertainment, health & wellness



Community Events

Healthy Village Festival Music on the Main summer concerts Chill with a Cop Spirit & Soul Festival Santa Needs a New Sleigh Downtown Holiday Festival

6400 Visitors Attracted Downtown79 Artisan, Food & Resource Vendors

Promotions

2018

Marketing Downtown Richmond through events arts, entertainment, health & wellness



Health & Wellness

42 Main Street Zumba Classes
268 Zumba Class Visits
71,000 Fitness Hours Provided

41 Freshest Cargo Mobile Farmers' Markets
645 Customer Transactions
\$7200 in Market Match Discounts

Clean & Safe

2018

Enhancing the public safety & cleanliness of Downtown Richmond



Safety1st Ambassadors

Maintenance, Hospitality, Collaboration

2800 Hours of Service
600 Bags of trash & debris collected
230 Dumping & graffiti issues abated
100% Local Hire

Partnerships

Code Enforcement & Public Works Property Owners & Merchants Richmond Police Department & Crime Prevention BART PD

Economic Development 2018

strengthening downtown businesses & ensuring equitable development

Small Business Assistance Program workshops, mixers, resource referrals, one-on-one support



350 Hours of Assistance to Local Businesses

100 Entrepreneurs & Businesses Assisted

Youth Workforce Development

- **14** Youth Committee Members
- 29 Youth Entrepreneur Day Participants
- 2 Summer Interns

468 Hours of training & 'real world' experience

Economic Development 2018

strengthening downtown businesses & ensuring equitable development



Downtown Merchants

10 New Downtown Businesses, including Concourse Education, Safe Return Project, Stephen B. Studios, El Tacos Tado, Healthy Richmond, New Beginnings Dance Ministry

Nov 24 Small Business Saturday Promo & Reception

Impactful Investments

\$16M Public & Private Investment including Kaiser Richmond Microgrid, Richmond Business Hub, DRPBID

DRPBID

2018

Downtown Richmond Property and Business Improvement District is a public-private partnership managed by Richmond Main Street Initiative (RMSI) and is funded by annual assessments on commercial and non-profit housing parcels. DRPBID funds pay for services and activities designed to make Downtown economically viable, safe, and attractive.

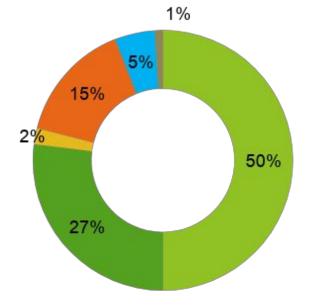
2018 Budget: \$199,869

DRPBID at a Glance

Formed in 2012, Renewed 2017

2018 assessment Commercial 13 cents/sqft Nonprofit housing 6 cents/sqft

82 parcels and 33 property owners



Cleaning, Maintenance & Safety Marketing, Promotion & Business Attraction Capital Improvements Administration Contingency Collection Fees

Exciting 2019 Opportunities

Art Through Transition 1st exhibition: Saturday, April 27, 2-4pm

Youth Media Project

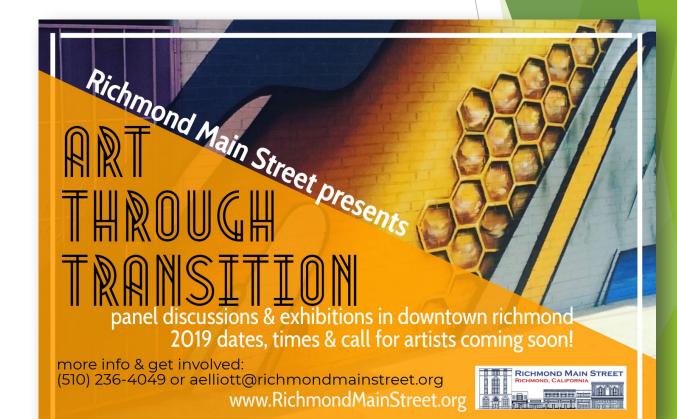
CoBiz Richmond & Richmond Business Hub Food Hall

Monthly Business Workshops, Meet-Ups & Advising

12th & Macdonald Community Engagement Team

Downtown Richmond Visitor Center

Celebrate Downtown Summer Events



Richmond Business Hub



Richmond Business Hub



Richmond Business Hub



Richmond Business Hub





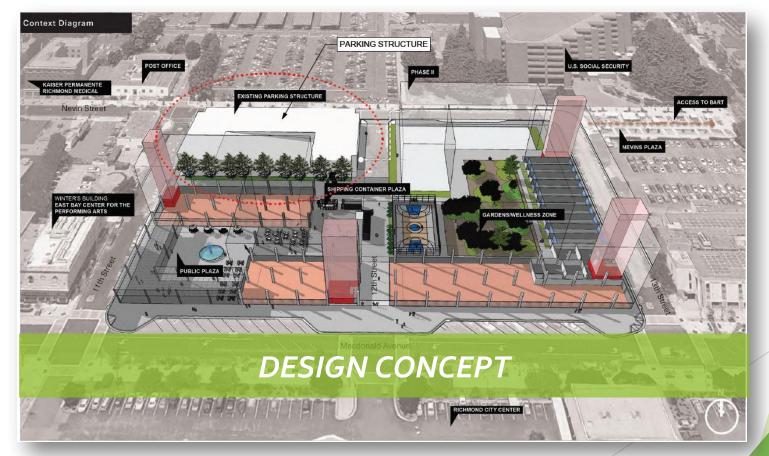
Richmond Business Hub





12th & Macdonald

mixed-use project with housing, retail, gathering spaces



Downtown Richmond Visitor Center @ 1600 Nevin Plaza

Richmond Main Street Initiative

our new office!

Richmond Themed Store RFQ/P due April 22 City of Richmond REQUEST FOR QUALIFICATIONS AND PROPOSALS

Richmond Themed Retail Store

@ Richmond Multi-Modal Transit Station.



City of Richmond, California

Thank You!

Questions, Comments, Suggestions, Join the Movement...Contact us!



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